



## **OSVALDO ROSALES VILLAVICENCIO**

Chilean, Economist, Master in Economic Sciences in Universidad de Chile; Magister in Economics, Escolatina, Universidad de Chile. Former Researcher and Professor of the Economics Faculty of Universidad de Chile.

His main fields of research are economic development matters and international economy. He has taught and lectured in Latin America, Europe and the United States. He has published in several countries (United States, Spain, France, Mexico, Argentina and other countries of the region). He has provided advice to Latin-American governments on economic policy and trade negotiation issues.

Currently, he is the Director of the International Trade and Integration Division for ECLAC, United Nations.

From March 2000 to December 1<sup>st</sup> 2004 he was the General Director of International Affairs of the Ministry of Foreign Affairs of Chile (DIRECON), the highest economic authority of that Ministry, and the equivalent to Vice-Minister of International Trade. While fulfilling his duties as General Director, he was responsible for international economic negotiations.

He was Chief Negotiator of Chile during the negotiations of the Free Trade Agreement between Chile and the United States, the Political and Economic Association Agreement with the European Union; The Chile and Korea FTA, and with EFTA (Norway, Switzerland, Iceland and Liechtenstein), concluded during 2002 and the first semester of 2003.

He led the Chilean Delegation to all of the ALCA (FTAA) negotiations. He ended his task in DIRECON, after the APEC's Leaders took place in Santiago in November 2004.

From 1990 until March 2000, he was Regional Adviser to the Executive Secretariat of ECLAC, working directly with the Executive Secretary. (Mr. Gert Rosenthal and Mr. José Antonio Ocampo, respectively.)

In 1993, he was the Associate Coordinator of the Economic Program of the Presidential Candidature of Mr. Eduardo Frei, who governed Chile between 1994 and March 2000. In 1999 he was the Coordinator of the Macroeconomic Program of the Presidential Candidacy of Mr. Ricardo Lagos, who assumed the Presidency on March 2000.