



**fcfm**

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# UNIT 6

# 8B JOBS

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# SPEAKING TIME

- c Do you know anybody who...
- is applying for a job? What kind of job?
  - is doing a temporary job? What?
  - has a part-time job? What hours does he / she work?
  - is self-employed? What does he / she do?
  - has been promoted recently? What to?
  - was fired from his / her job, or was downsized?  
Why?
  - has just retired? How old is he / she?

The perfect job for millennials  
doesn't exist...



a Look at the picture story. Match sentences A–I with pictures 1–9.

- A  She decided to **set up** an online business selling birthday cakes.
- B  Her business is **doing very well**. Clare is a success!
- C  She was **unemployed** and had to **look for a job**.
- D  They had an argument, and Clare **was fired**.
- E  Clare **worked for** a marketing company.
- F  She **applied for** a lot of jobs, and **sent in** résumés.
- G  She made a **good salary**, but she didn't like her boss.
- H  She had some interviews, but didn't **get the jobs**.
- I  She had to work very hard and **work overtime**.



# SPEAKING TIME

d Think of someone you know who has a job. Prepare your answers to the questions below.

- What / do?
- Where / work (in an office, at home, etc.)?
- What qualifications / have?
- What hours / work?
- / have to work overtime?
- / make a good salary?
- / like the job? Why (not)?
- Would you like to do his / her job? Why (not)?



Parents: Are you ever going to find a job?

Me:



# VOCABULARY

## 1 VERB PHRASES

a Complete the verb phrases with a word or phrase from the list.

applied for /ə'plaid fɔː/ was downsized /wəz 'daʊnsaɪzd/ was fired /wəz faɪərd/  
got promoted /gɒt prə'moʊtɪd/ resign /rɪ'zaɪn/ retire /rɪ'taɪə/ set up /set ʌp/  
take /teɪk/ work (x2) /wɜːk/

- |  |  |
|--|--|
| 1 Dan has to <u>work</u> a lot of overtime.              | He has to work extra hours.                                  |
| 2 Matt _____ last week.                                  | He was given a more important job.                           |
| 3 Most nurses have to _____ shifts.                      | Sometimes they work during the day and sometimes at night.   |
| 4 A man in our department _____ yesterday.               | He lost his job because of poor performance.                 |
| 5 Colin _____ last month.                                | He lost his job because the company didn't need him anymore. |
| 6 The politician is going to _____.                      | He has decided to leave his job. ( <i>also quit</i> )        |
| 7 Lilian is going to _____ next month.                   | She's 65, and she's going to stop working.                   |
| 8 Angela has _____ a business to sell clothes online.    | She had the idea and has started doing it.                   |
| 9 Everyone in the office has to _____ a training course. | They need to learn how to use the new software.              |
| 10 She _____ a job.                                      | She replied to an advertisement and sent in her résumé.      |



# VOCABULARY

a Match the adjectives and definitions.

part-time /'pɑ:t 'taɪm/ self-employed /self ɪm'plɔɪd/  
temporary /'tempərəri/ unemployed /ʌnɪm'plɔɪd/  
well qualified /wel 'kwɒləfaɪd/



b Complete the sentences with the correct prepositions.

- 1 I **work** *for* a multinational company.
- 2 I'm \_\_\_\_\_ **charge** \_\_\_\_\_ the marketing department.
- 3 I'm **responsible** \_\_\_\_\_ customer loans.
- 4 I'm \_\_\_\_\_ school (college).
- 5 I'm \_\_\_\_\_ my third year.

for people

- 1 I'm \_\_\_\_\_ without a job
- 2 He's \_\_\_\_\_ working for himself
- 3 She's \_\_\_\_\_ with, e.g., a college degree or with a lot of experience

for a job or work

- 4 It's a \_\_\_\_\_ job. (opposite *permanent*) with only a short contract, e.g., for six months
- 5 It's a \_\_\_\_\_ job. (opposite *full-time*) only working a few hours a day

# VOCABULARY

- a Make nouns from the following verbs by adding *-ment*, *-ion*, or *-ation*, and making any other necessary changes.

1 promote	<i>promotion</i>	4 employ	
2 apply		5 qualify	
3 retire		6 resign	

- b Make nouns for the people who do the jobs by adding *-er*, *-or*, *-ian*, or *-ist*, and making any other necessary changes.

1 science		4 pharmacy	
2 law		5 farm	
3 music		6 translate	

## job or work?

*I'm looking for **work**. I'm looking for a **job**.*

*Work is an uncountable noun and has no plural.*

*NOT ~~I'm looking for a work.~~*

*Job is a countable noun.*

*There are several jobs available in this company.*

# LET'S PRACTICE

## 1 VOCABULARY work

a Complete the text with a word from the box.

applied downsized self-employed ~~overtime~~ promoted  
resign retire set shifts training

**M**y father's first job was in a small local company. He had to work a lot of <sup>1</sup> overtime, which he really hated. One day, he decided to <sup>2</sup> \_\_\_\_\_ from the job. He <sup>3</sup> \_\_\_\_\_ for a new job with a multinational company. At first, he worked <sup>4</sup> \_\_\_\_\_ in a factory. Then, he was <sup>5</sup> \_\_\_\_\_ to supervisor. Later, he was <sup>6</sup> \_\_\_\_\_ because business was bad. After that, my dad took a <sup>7</sup> \_\_\_\_\_ course in business management, and he <sup>8</sup> \_\_\_\_\_ up his own business. He really enjoyed being <sup>9</sup> \_\_\_\_\_—he was his own boss so he could make all the rules! He didn't <sup>10</sup> \_\_\_\_\_ until he was 65 years old. This photo shows the party they gave him on his last day.



# ANSWER KEY

1. overtime
2. resign
3. applied
4. shifts
5. promoted
6. downsized
7. training
8. set
9. self-employed
10. retire

# LET'S PRACTICE

c Complete the sentences with the correct words.

- 1 My niece is still in school, but she has a part-time job on Friday nights and Saturdays.
- 2 Oliver is \_\_\_\_\_ his third year of college, but he hopes to get a \_\_\_\_\_ job for the summer. He'll work until the end of August.
- 3 My boyfriend works \_\_\_\_\_ a multinational company. He's \_\_\_\_\_ charge \_\_\_\_\_ human resources.
- 4 Dan got a Ph.D when he was \_\_\_\_\_ college. Now, he's very \_\_\_\_\_.
- 5 Teresa has a \_\_\_\_\_ job. She works from 8 a.m. to 6 p.m. every day. Her job is \_\_\_\_\_, so she hopes to stay there until she retires.
- 6 My cousin didn't use to have a job, so he was \_\_\_\_\_. Now he's \_\_\_\_\_ and he really enjoys working for himself.

# ANSWER KEY

1. in/part-time
2. In/temporary
3. for/in/of
4. in/well qualified
5. full-time/permanent
6. unemployed/self-employed

# The right job for you –

## MATCH YOUR PERSONALITY TO THE JOB

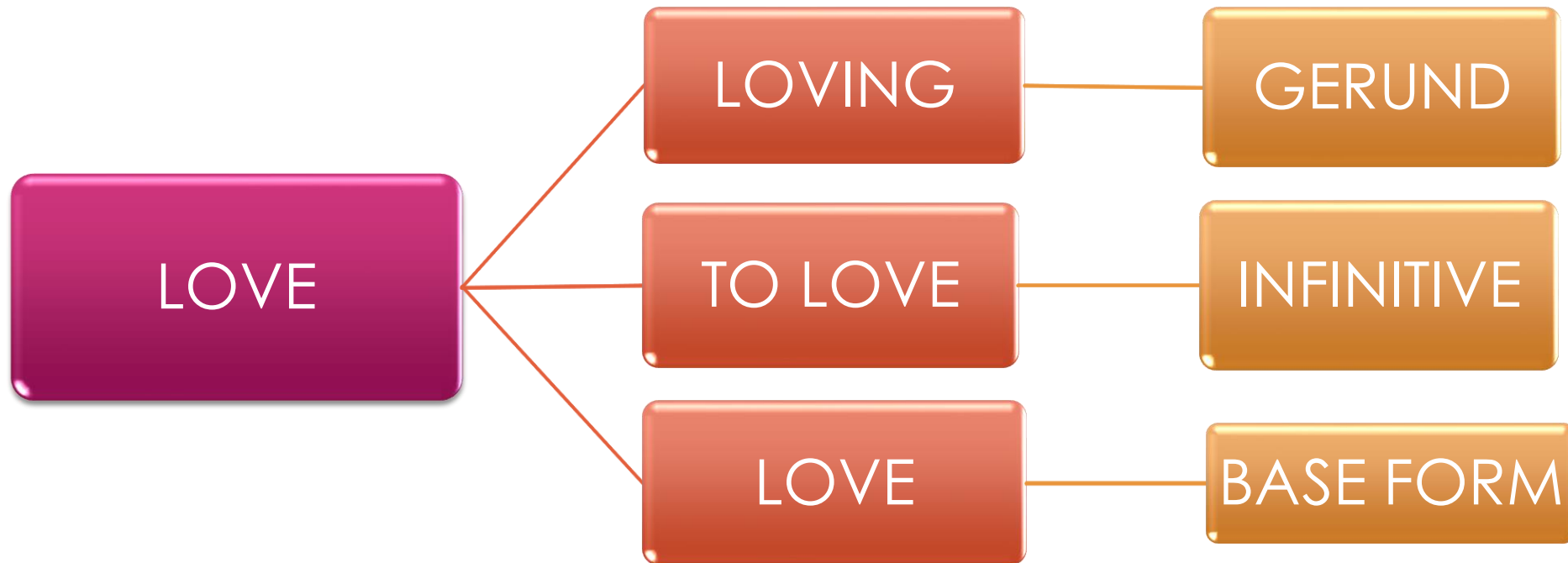
- |  |          |
|--|----------|
| 1 I'd like <u>to work</u> as part of a team. | work     |
| 2 I enjoy _____ people with their problems.  | help     |
| 3 I don't mind _____ a very large salary.    | not earn |
| 4 I'm good at _____ to people.               | listen   |

- |   |        |
|---|--------|
| 5 I'm good at _____ quick decisions.              | make   |
| 6 _____ risks doesn't worry me.                   | take   |
| 7 I'm happy _____ by myself.                      | work   |
| 8 I'm not afraid of _____ large amounts of money. | manage |

- |  |           |
|--|-----------|
| 9 I'm good at _____ myself.              | express   |
| 10 I always try _____ my instincts.      | follow    |
| 11 It's important for me _____ creative. | be        |
| 12 I enjoy _____.                        | improvise |

- |  |            |
|--|------------|
| 13 _____ complex calculations is not difficult for me. | do         |
| 14 I enjoy _____ logical problems.                     | solve      |
| 15 I find it easy _____ theoretical principles.        | understand |
| 16 I am able _____ space and distance.                 | calculate  |

# Gerunds and Infinitives (and base form)



# GERUNDS

## Sentences

1. I am good at **LISTENING** to people
2. **TAKING** risks doesn't worry me
3. I enjoy **IMPROVISING**

## Rules

1. After prepositions (At/of//for/with/ without, etc.)
2. Verb as a Noun (Initial position or as an Object)
3. **After some verbs. Ex: enjoy**

# INFINITIVES

## Sentences

1. It is hard **TO STUDY** at night
2. I drink coffee **TO STAY** awake
3. I want **TO LIVE** in Paris

## Rules

- ▶ 1. After Adjectives
- ▶ 2. To express purpose
- ▶ 3. **After some verbs. Ex: want**

# BASE FORM

## Modal verbs

Will    Would

May    Might

Can    Could

Shall    Should

Must

## After **LET** and **MAKE**

My parents didn't **LET** me go to the party

Carol **MAKES** me watch series in English





**After some verbs**

V+INF

- Can't afford, agree, decide, expect, help, hope, learn, need, offer, plan, pretend, promise, refuse, seem, want, would like

V+GER

- Admit, avoid, deny, dislike, enjoy, feel like, finish, keep, mind, miss, practice, prefer, recommend, spend time, suggest

V+INF/GER  
= MEANING

- Hate, like, love, start, begin, continue

V+INF/GER  
≠ MEANING

- Forget, Remember, Try, Stop

# When the meaning changes

Verb	Gerund	Meaning	Infinitive	Meaning
<b>STOP</b>	He stopped smoking	He smoked for a time but then he quit.	He stopped to smoke.	He took a break from something else he was doing to have a cigarette (e.g. He stopped walking in order to smoke).
<b>TRY</b>	I tried eating less fat and it worked!	We probably tried other options as well, this is just one of the options. To experiment with sth.	I tried to eat less fat but I couldn't. I have no willpower.	To make the effort

# When the meaning changes

Verb	Gerund	Meaning	Infinitive	Meaning
<b>REMEMBER</b>	She remembers calling her friend.	She called her friend and she remembers that she did.	She remembered to call her friend.	She had a list of things to do, calling her friend was one of them, and she did it.
<b>FORGET</b>	She forgot locking the door.	She did lock the door, but then she forgot she had done it.	She forgot to lock the door.	She did not lock the door because she forgot.

Still confused?



<https://drive.google.com/file/d/1v9Gor963ZJ4canuB0G-pyTszPBUzaVsF/view?usp=sharing>

**Carol explaining Gerunds and Infinitives for you**

a Circle the correct form.

I'm in charge of recruiting / *to recruit* new staff.

- 1 It's important for me *spending* / *to spend* time with my family.
- 2 *Applying* / *Apply* for a job can be complicated.
- 3 The manager asked me *not saying* / *not to say* anything about the downsizing.
- 4 My boss wants me *start* / *to start* work earlier.
- 5 Be careful *not asking* / *not to ask* her about her boyfriend – they broke up.
- 6 We kept *working* / *to work* until we finished.
- 7 Dave is very good at *solving* / *to solve* logic problems.
- 8 The best thing about weekends is *not going* / *not to go* to work.
- 9 Layla gave up *modeling* / *to model* when she had a baby.
- 10 I took a training course *to learning* / *to learn* about the new software.



**b** Complete with a verb from the list in the correct form.

not buy commute leave lock not make  
retire ~~set up~~ wear work not worry

I'd like *to set up* my own company.

- 1 My parents are planning \_\_\_\_\_ before they are 65.
- 2 Rob spends three hours \_\_\_\_\_ to work and back every day.
- 3 Mark's wife told him \_\_\_\_\_ about the problems he had at work.
- 4 Did you remember \_\_\_\_\_ the door?
- 5 In the end I decided \_\_\_\_\_ the shoes because they were very expensive.
- 6 The manager lets us \_\_\_\_\_ early on Fridays.
- 7 All employees must \_\_\_\_\_ a jacket and tie at work.
- 8 Please try \_\_\_\_\_ anymore mistakes in the report.
- 9 I don't mind \_\_\_\_\_ overtime during the week.

## ANSWER KEY

1. TO RETIRE
2. COMMUTING
3. NOT TO WORRY
4. LOCKING
5. NOT TO BUY
6. LEAVE
7. WEAR
8. NOT TO MAKE
9. WORKING



# LET'S PRACTICE

## 3 GRAMMAR gerunds and infinitives

a Circle the correct answer.

- 1 She's going to practice giving / to give her presentation.
- 2 My colleague isn't very good at *making* / to make decisions.
- 3 Did they promise *paying* / to pay you on time?
- 4 The government is trying to make it easier for companies *firing* / to fire employees.
- 5 My brother regrets *not going* / not to go to college.
- 6 Can you remember *having* / to have your first job interview?
- 7 He really enjoys *working* / to work on a team.
- 8 Don't forget *signing* / to sign the application form.

# ANSWER KEY

1. giving
2. making
3. to pay
4. to fire
5. not going
6. having
7. working
8. to sign

# LET'S PRACTICE

**b** Correct any mistakes in the highlighted verbs.  
Check (✓) if the sentence is correct.

1 It isn't easy finding a good job these days.

to find

2 My brother has decided to resign from his job.

3 I'd like getting a job abroad, preferably in Canada.

4 She spent three months to take a training course.

5 They'll have to increase the salary to attract the right applicants.

6 He gave up to play basketball when he went to college.

7 The interviewer asked me to wait in the reception area.

8 Fill out an application form can take a long time.

# ANSWER KEY

1. W to find
2. C
3. W to get
4. W taking
5. C
6. W playing
7. C
8. Filling out

# LET'S PRACTICE

- c Complete the sentences with the gerund or the infinitive form of the verbs in parentheses.
- 1 I forgot to tell my boss I was going to the doctor's.  
(tell)
  - 2 My girlfriend told me \_\_\_\_\_ her outside the movie theater. (meet)
  - 3 \_\_\_\_\_ heavy weights can give you back problems. (lift)
  - 4 It's always difficult \_\_\_\_\_ good seats if we don't get to the theater early. (find)
  - 5 They're afraid of \_\_\_\_\_ fired. (get)
  - 6 Why don't you try \_\_\_\_\_ to a smaller company?  
(apply)
  - 7 My colleague doesn't mind \_\_\_\_\_ me with my problems. (help)
  - 8 I can't afford \_\_\_\_\_ a lower salary. (accept)

# ANSWER KEY

1. to tell
2. to meet
3. Lifting
4. to find
5. getting
6. applying
7. helping
8. accepting

# LET'S READ

## SHARK TANK



Daymond John and Barbara Corcoran have been Sharks on the show since it started. Mark Cuban appeared on the show since the beginning, but became a regular Shark in 2012.

**LET'S WATCH**





# LET'S READ

**S**hark Tank is a US TV show, with similar versions in many different countries. On the US show, contestants have about ten minutes to present their business ideas to five very successful businesspeople. These people are nicknamed the "Sharks," and the intimidating room where they meet the contestants is the "Tank" (the sharks' home). The Sharks, who are often multimillionaires, are prepared to invest money in any business that they believe might be a success. In return, they take a share of the profits. The contestants are usually entrepreneurs, product designers, or people with a new idea for a service. After the contestants have made their presentations, the Sharks ask them questions about the product and its possible market, and then say if they are prepared to invest or not. If they are not convinced by the presentation, they say the dreaded words "I'm out."

**ENTREPRENEUR:** one who organizes, manages, and assumes the risks of a business or enterprise

**PROFIT:** a valuable return

**DREADED:** FEARED

# LET'S READ

So far, the Sharks have agreed to invest over \$6.2 million in products, companies, and ideas presented on *Shark Tank*. They were very happy with their investment in Travis Perry, a guitar player from Alabama who had the idea for Chord Buddy – a device that helps people

learn to play the guitar. He came into the Tank with some guitars that had the device attached to them. Shark, Robert Herjavec immediately sensed an opportunity in the charismatic Travis and agreed to invest \$125,000 in his product. A year later, Chord Buddy has made over \$1.5 million in sales and has John Rich – a famous country singer – representing the product. Travis is now running an impressive and profitable company.



# LET'S READ

**S**usie Taylor wanted the Sharks to invest in her high-tech baby bib company. The bibs are made from high-quality materials that don't stain. Nobody was enthusiastic, and the Sharks **rejected her idea**. But Susie hasn't given up. Since appearing on the TV show, orders for Susie's bibs increased and she has been contacted by other investors. And that is what makes a real entrepreneur—he or she never gives up. If the Sharks invest in him or her, there is a chance he or she will **be successful**. But if they leave the Tank empty-handed, the determination **to make it** on their own is as great as ever.



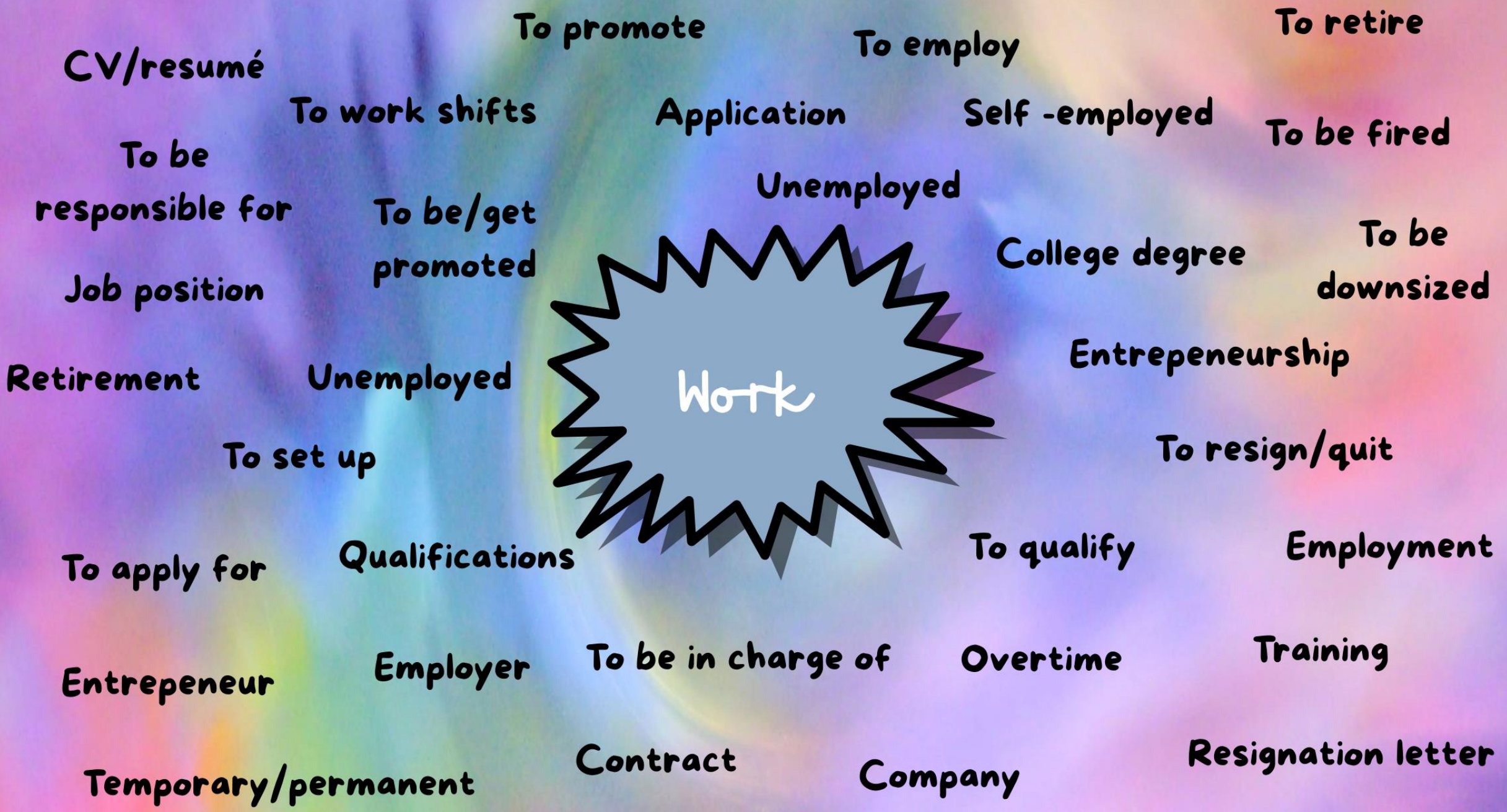
# LET'S READ

**A**nd of course, the Sharks don't always get it right. Cook Shawn Davis's product, gourmet shrimp burgers, was rejected. One Shark said, "I'll buy the product, but I don't really know the food business well enough to make the product successful." Another Shark said, "I just don't like shrimp at all, so based on that, I'm out." A third shark said getting shrimp and keeping it cold makes the product too expensive for the public to buy. Today, Davis's company is worth \$6 million, and his shrimp burgers are sold in supermarkets across the US!





**VIETNAM!**



## **WORKING OVERTIME**

- Do you think that Chilean people should work less than eight hours a day? Why?
- Have you ever had to work/study overtime? How did you cope?
- What would your life be like if you decided to work in a first world country?